



GENOR

IMPROVES INVENTORY CONTROL AND INCREASES REVENUE WITH HXGN EAM.



Facts at a glance

Products: HxGN EAM

Industry: Power Utilities

Country: Guatemala

Channel Partner: Visual Knowledge Centroamérica, S.A.

Generadora Eléctrica del Norte is a Guatemalan-based electric power plant that has been providing energy to the Guatemalan territory and the Central American market since 1998. As of 2008, the company has also been trading electric power through its trading company, Recursos Geotermicos.

To learn more, visit www.genorltd.com/en/generating. Para más datos visite: <http://www.genorltd.com/generadora>



“HxGN solutions are the best option in the market to enhance organizational processes, due to their wide flexibility and easy integration. Working with Visual Knowledge, HxGN’s partner, has been a great experience and both solutions were successfully implemented.”

**Luis Pozuelos, IT Manager,
Generadora Eléctrica del Norte**



Channel partner

Visual Knowledge

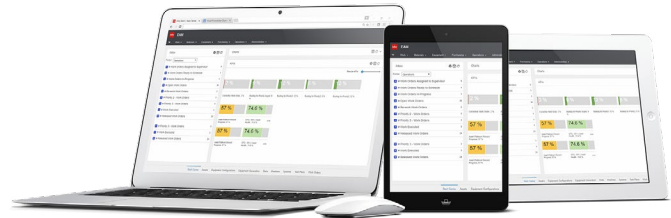
- US • México • Puerto Rico • Costa Rica • Guatemala • El Salvador •

More information and other systems:

www.visualk.com

Challenges

- Implement an easy-to-use ERP system with a low total cost of ownership
- Improve asset management processes
- Integrate disparate systems to support end-to-end processes throughout the organization
- Decrease maintenance stock levels and grow revenue
- Improve warehouse, maintenance, and financial operations reliability



Benefits

- Saw a quick return on investment after implementing Infor VISUAL® and HxGN EAM
- Optimized equipment usage and increased staff productivity by implementing more effective asset management processes
- More effectively managed inventory, controlled asset maintenance processes, and executed maintenance policies by integrating systems and standardizing processes
- Gained more accurate and timely financial information by integrating financial processes with plant production information
- Decreased spare part inventory levels by 20% to 25%
- Increased revenue by 15%
- Increased accuracy in warehouse operations, maintenance processes, and financial tasks

“By using Infor VISUAL, all required sales, planning, and inventory data is immediately available, allowing Generadora Eléctrica del Norte to react faster to customer demands. In combination with HxGN EAM, the company can also plan its maintenance resources and manage work order processes to ensure on-time delivery.”

**Rene Nazario, CEO,
Visual Knowledge Centroamérica, S.A.**



Channel partner

We are Hexagon Partner Hexagon

Hexagon is a global leader in digital reality solutions.

Combining sensor, software and autonomous technologies. They are putting data to work to boost efficiency, productivity, quality and safety across industrial and mobility applications.

Technologies are shaping production and people related ecosystems to become increasingly connected and autonomous – ensuring a scalable, sustainable future.

Suecia
Headquarters

22.000
Employees

3.8M+
Sales

50+
Countries

Visual Knowledge

We provide solution to your information needs

We help companies to focus on core, revenue-generating activities, delivering value to customers. By using HxGN's software and our services to automate operations, streamline processes and access real-time business information anytime, anywhere, growing businesses realize breakthrough performance improvements.

Our goal is to deliver lasting return on investment, long-term sustainability, and the flexibility to adapt and grow. We understand that one size fits all software doesn't meet your business requirements. That's why we focus on provide software for key verticals that have specialized needs.

20+
Years of experience

20+
Countries

50+
Professionals

150+
Active customers

Contact Us

555 North Point Center East, Ste. 400, Alpharetta, GA 30022, US

• +1 (470) 209 1652 • +502 2327 5858 • +503 2297 9753 •

More information and other systems:

www.visualk.com